

wiss Software System Selection Service

Wiss will manage the system selection process to provide you with all the information needed to select the best-fit software vendor that fits your business requirements.

HOW WE CAN HELP



Step 1: Plan

- Determine objectives
- Project risks
- Determine how business processes will be affected by the new system
- Document key processes and business requirements
- Identify and document business scenarios that will be used to evaluate software vendors



Step 2: Evaluate

- Pre-screen vendors and develop shortlist
- Round 1 Demo: Overview of vendor offering
- Issue RFP to qualified vendors
- Round 2 Demo: Evaluate key business scenarios with final vendors



Step 3: Decide

- Reach consensus on best-fit software vendor
- Assist in contract negotiation
- Communicate change to all team members
- Sign with vendor and kick off new ERP implementation

Our Approach

Wiss will conduct the following activities during the selection process as part of the project management service:

- Weekly status report & meeting
- Steering Committee meetings
- Develop project plans and assign tasks
- Identify project groups by workstream

Additional Considerations

There are many things that contribute to success of a new software system. Two of the most common factors are:

- Phased deployment vs. “Big Bang” deployment
- Defining system integration requirements to other core systems



We spent a lot of time and money on a new ERP software to ultimately find out we chose the wrong system midway through the project. We have unique inventory management and supply chain processes, and we purchased functionality that did not support our needs. The Wiss team really listened to us, understood our requirements, and our overall strategy. They helped us evaluate 7 ERP vendors and developed assessment criteria in a structured way to help us choose the correct ERP system that met our business requirements.

– PEG FINKLE, CONTROLLER | EXTREMITY MEDICAL

