



Transaction Services

Choosing to buy a business, sell a business, or take on a partner is one of the most important strategic decisions a founder, family-owned, or growth business will ever make. The transaction process can be treacherous and fraught with pitfalls. The professionals at Wiss have traversed this route many times and will know what to expect along the way.

HOW WE CAN HELP

Our Expertise

Wiss has the expertise needed to quickly understand your industry, your markets, and your competitive profile. Our professionals have helped owners of middle-market businesses sell their holdings in a manner that maximizes their financial return while respecting their unique values and personal concerns. We often work with private equity firms and larger companies seeking to divest a specific portfolio company or division. We also represent public and private companies seeking to acquire middle-market businesses.

At Wiss, we are passionate about the middle market. We are dedicated to offering founder, family-owned, and growth companies the same talent, expertise, and respect that large multinational corporations routinely receive from their advisors. We understand that each client's business represents the life's work of the owner, and that executing a key strategic decision, whether a merger, acquisition, or divestiture, can be one of the most important moments in a company's lifecycle.

Our Approach

Our professionals deliver the critical elements companies need when facing pivotal moments: in-depth experience, a commitment to excellence, and extensive knowledge of corporate businesses, developing innovative solutions that enable them to attain their strategic objectives.

We understand that your success is our success. Our approach with our clients is a collaborative partnership where we are proactive and responsive. We collaborate with our clients every step of the way, drawing on our expertise to provide strategic advice to meet their business needs. We work with a sense of urgency because we know that "Time" is one of the biggest enemies to a successful transaction.

Wiss Capital Advisors LLC investment banking services and securities offered through DCF, LLC

visit us at
wiss.com



FLORHAM PARK (HO) (973) 994-9400
NEW YORK CITY (212) 594-8155

FLEMINGTON (908) 782-7300
BOCA RATON (561) 870-0630

Our Service Value

Our professionals can provide merger and acquisition transaction support including:

- Mergers and Acquisitions Advisory
- Capital Formation Advisory
- Strategic Advisory
- Financial Sponsor Advisory
- Distressed and Corporate Restructuring Advisory
- Due Diligence
- Quality of Earnings
- Valuation

After a transaction closes, we know that our job is not done. Integrating financial processes, operating systems, management styles, cultures, and personalities into one cohesive team is the next hurdle we need to clear. We have been there and done that! Our professionals will increase the probability of success.

If your company is facing a pivotal moment, please contact us. We want to understand your unique business model, your competitive environment, your long-term goals, and aspirations. Because we recognize that no two companies are alike, we can develop tailored solutions to meet your unique needs.