



Savvy SALT Specialists

Businesses often have state and local tax (SALT) filing obligations without ever stepping foot in a state. As each state has distinct rules, coupled with state laws and regulations in constant motion, state tax compliance can be unquestionably challenging. Our SALT dedicated professionals partner with you to optimize your state tax, by implementing strategies with actionable advice.

Service Offerings

Income/Franchise Tax

- Nexus Filing Analysis
- Sales Sourcing Review
- Strategic Planning, Restructuring, and Minimization Techniques
- Diagnostic Assessments
- Compliance Services (e.g. business returns, composites, withholdings, local tax filings, etc.)
- Gross Receipt Taxes
- Merger & Acquisition Services

Sales and Use Tax (Indirect Tax)

- Nexus Review
- Sales Taxability Analysis (e.g. product and service taxability)
- Exemption Certificate
 Management Consulting
- Due Diligence Support
- Reverse State Tax Audits
 / Refund Studies
- Sales Tax Compliance Managed Services

State Tax Controversy Services

- Audit Defense Representation and Appeals
- Pre-Audit Readiness
- Exposure Liability
 Remediation (Voluntary
 Disclosure
 Agreements)
- Ruling Requests

Additional SALT Services

- Change of Residency Planning
- Payroll Tax Consulting
- Remote Workforce Policy Implementation
- Property Tax Consulting
- Credits and Incentives
- Pass-through Entity (PTE)
 Election Modeling
- Unclaimed Property

"As I've gotten older, my financial affairs — both business and personal — have grown increasingly complex. Wiss has proven to be an invaluable resource. Their guidance, depth of knowledge, experience, and careful attention to detail provide a sense of security in a rapidly changing world."

Steven Wils CEO, Harry Wils & Co.

